

Non-Traditional Financials October 2025

Manole Capital Management

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Manole Capital's Non-Traditional Financials Portfolio

The Non-Traditional Financials ("NTF") Composite includes all fully discretionary, fee-paying SMA portfolios managed under Manole's NTF strategy. The portfolio focuses on FinTech-related companies using a concentrated, bottom-up research approach. Rather than traditional banks or insurers, the strategy emphasizes businesses with clearer balance sheets and technology- or transaction-based revenue models.

DEFINITIONS

FINTECH /fin'tek/

Any company that "utilizes technology to improve an established process"

SUCCESS /səkˈses/

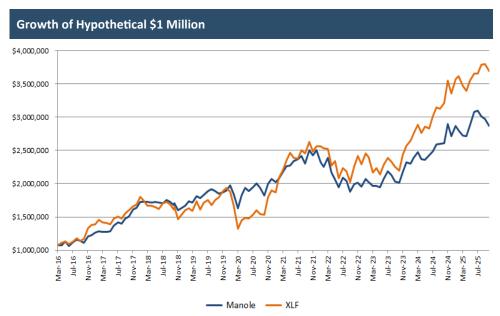
Average Monthly Return (Gross)

Generating excellent long-term returns and limiting a material loss of capital

1.01%

Strategy Performance	2025			Annual	ized	Cumulative			
	1 Month	YTD	1 Year	3 Year	5 Year	Inception	3 Year	5 Year	Inception
Gross Return	-3.44	5.69	9.91	12.93	9.50	11.52	44.03	57.39	186.80
Net Return	-3.53	4.82	8.83	11.82	8.41	10.41	39.82	49.78	160.57

Gross returns are presented after accounting for brokerage costs and fees. Net returns are calculated by deducting the highest charged annual management fee of 1%. Returns include reinvestment of dividends and interest. Actual client performance will differ due to timing of cash flows, fees, restrictions, and individual account characteristics All investments involve risk, including the risk of loss of principal.



Profitable Percentage	58% (67 of 116)
Batting Average vs XLF	.474
Batting Average vs Down XLF	.717
Risk Analysis	

Performance Analysis

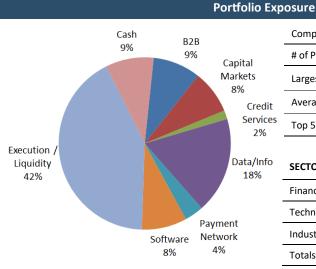
Risk Analysis	
Up XLF Capture	31%
Down XLF Capture	78%
Beta	0.63
Std Dev (Mthly / Annualized)	4.42% / 15.30%
Sharpe Ratio	0.60

Chart is illustrative and hypothetical in nature. It reflects composite gross returns, assumes reinvestment of dividends, and does not reflect the impact of taxes or advisory fees. Hypothetical results have inherent limitations and do not represent actual client performance.

Based on Composite Gross performance and Average RFR of 2.34%

Characteristics										
	MANOLE	XLF								
Avg Mkt Cap	\$ 74B	\$ 395.8B								
Pre-Tax Margins	31%	21%								
ROE	19%	12%								
Dividend Yield	0.9%	1.5%								

GROWTH RATE	MANOLE	XLF
Forward 3-5 Yr EPS Est.	14%	12%
Last 5 Yrs Revenue	11%	15%
Last 5 Yrs EPS	5%	13%



Composite Inception	Mar '16
# of Positions	20
Largest:	SCHW, HOOD
Average Weight	4.6%
Top 5 / Top 10	34% / 61%

SECTOR WEIGHTS	MANOLE	XLF
Financials	71%	98%
Technology	8%	2%
Industrials	12%	0%
Totals	91%	100%

See Disclosure on Forward Looking Statements, Estimates and Data Sources

WARREN FISHER, CFA FOUNDER

Warren started his career at Goldman Sachs Asset Management (GSAM), after graduating with a Bachelor of Science in Accounting from Lehigh University in Bethlehem, PA in 1994. While on GSAM's Growth Equity team, Warren was responsible for both the Financial sector, as well as Service companies in the Technology industry. In addition to his analyst duties, Warren was a Portfolio Manager on several of GSAM's '40 Act mutual funds. Over his 19 years at GSAM, Warren was a Co-Portfolio Manager for The Goldman Sachs Growth Opportunities Fund (mid cap), The Goldman Sachs Capital Growth Fund (large cap) as well as The Goldman Sachs Flexible Cap Growth Fund (all cap). In 2013, Warren joined Fortress Investments, to help build Logan Circle's first equity franchise. In 2015, Warren created Manole Capital to exclusively focus on the emerging FINTECH industry.

INVESTMENT PHILOSOPHY

Manole Capital is a long-term investor in businesses, not a short-term trader. We focus on strong, durable franchises with identifiable growth prospects. Our holdings are market share leaders, have high barriers to entry and have pricing power. It is critical to our investment process that all companies generate free cash flow and that management teams properly and rationally allocate capital. Our process is based upon conducting proprietary, bottoms-up, fundamental analysis of the emerging Fintech industry.

						MONT	UV DETUDA	10						
						MONT	ILY RETURN	15						
		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	YTD
2025	Gross	5.80	-2.54	-2.78	-0.24	6.20	6.71	0.83	-2.77	-1.49	-3.44			5.69%
	XLF	6.50	1.38	-4.20	-2.11	4.51	3.11	0.00	3.09	0.11	-2.78			9.48%
	Net²	5.72	-2.62	-2.86	-0.33	6.12	6.63	0.74	-2.85	-1.57	-3.53			4.82%
1	Gross	-1.02	3.97	3.48	-4.44	-0.20	2.65	2.68	3.99	0.35	0.49	10.96	-6.28	16.75%
2024	XLF	3.09	4.08	4.80	-4.18	3.17	-0.89	6.40	4.57	-0.55	2.56	10.46	-5.45	30.57%
	Net²	-1.10	3.89	3.40	-4.53	-0.29	2.57	2.59	3.91	0.27	0.40	10.88	-6.36	15.60%
	Gross	5.87	-2.20	-2.86	0.09	-1.26	6.44	5.78	-2.80	-4.37	-1.24	8.40	6.67	18.80%
2023	XLF	6.90	-2.30	-9.55	3.17	-4.25	6.62	4.81	-2.69	-3.09	-2.44	10.94	5.25	12.03%
	Net ²	5.79	-2.27	-2.95	0.01	-1.35	6.36	5.70	-2.89	-4.45	-1.32	8.32	6.59	17.64%
	Gross	-7.27	-2.83	5.63	-9.16	-4.62	-5.75	7.57	-2.55	-7.68	5.67	1.05	-2.77	-21.89%
2022	XLF	0.02	-1.38	-0.13	-9.94	2.78	-10.87	7.19	-1.96	-7.66	11.92	6.86	-5.22	-10.60%
	Net ²	-7.34	-2.90	5.54	-9.23	-4.70	-5.83	7.49	2.64	-7.76	5.58	0.97	-2.85	-22.68%
	Gross	-2.41	2.29	5.09	3.95	0.61	2.74	1.31	1.96	-4.66	8.63	-3.08	3.39	20.82%
2021	XLF	-1.80	11.61	5.86	6.49	4.77	-3.05	-0.46	5.15	-1.83	7.27	-5.71	3.36	34.80%
	Net ²	-2.49	2.21	5.00	3.86	0.52	2.65	1.22	1.87	-4.74	8.55	-3.17	3.30	19.63%
	Gross	4.36	-6.71	-11.74	11.79	6.29	-2.42	3.02	2.98	-3.43	-5.86	9.50	3.90	9.33%
2020	XLF	-2.66	-11.25	-20.99	9.46	2.72	-0.52	3.85	4.29	-3.41	-0.87	16.85	6.30	-1.68%
	Net ²	4.28	-6.78	-11.83	11.71	6.21	-2.51	2.93	2.90	-3.51	-5.95	9.42	3.82	8.24%
	Gross	4.55	3.89	-1.10	5.59	-1.49	2.86	3.05	1.58	-1.68	-2.17	1.35	1.23	18.73%
2019	XLF	8.90	2.24	-2.56	8.98	-7.17	6.65	2.36	-4.71	4.55	2.50	5.05	2.61	31.87%
	Net ²	4.47	3.81	-1.18	5.50	-1.58	2.78	2.96	1.49	-1.76	-2.26	1.27	1.15	17.57%
	Gross	5.50	-0.20	0.21	-0.39	0.17	-0.47	-0.26	2.47	-1.34	-2.64	1.19	-6.21	-2.38%
2018	XLF	6.56	-2.93	-4.16	-0.44	-0.98	-1.75	5.11	1.36	-2.21	-4.71	2.63	-11.12	-13.08%
	Net ²	5.42	-0.28	0.13	-0.47	0.08	-0.56	-0.34	2.38	-1.41	-2.73	-1.10	-6.28	-3.35%
	Gross	3.60	1.06	-0.11	-0.10	0.82	6.23	3.39	-1.10	5.74	1.82	6.87	1.62	33.76%
2017	XLF	0.26	5.28	-2.95	-0.84	-1.19	6.51	1.70	-1.55	5.13	2.86	3.46	1.88	22.00%
	Net ²	3.52	0.98	-0.21	-0.18	0.73	6.14	3.31	-1.19	5.66	1.73	6.79	1.54	32.47%
	Gross			7.54	0.01	5.58	-6.06	5.21	3.32	-1.34	-3.03	8.50	1.62	22.30%
2016 ¹	XLF			7.16	3.60	1.89	-3.25	3.48	3.85	-2.74	2.28	14.03	3.76	38.41%
	Net ²			7.45	-0.07	5.49	-6.15	5.13	3.23	-1.43	-3.12	8.42	1.53	21.29%

Benchmark: XLF Total Return. Differences between the strategy and the index, include but not limited to, risk profile, volatility and composition.

¹ Partial period beginning on March 1, 1016 ² Net returns are calculated by deducting the highest charged annual management fee of 1%



Important Disclosures

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Composite & Performance Disclosure

The Non-Traditional Financials composite represents all fully discretionary, fee-paying, separately managed account (SMA) portfolios within the Non-Traditional Financials investment strategy. Performance is presented in US Dollars. Any investment or strategy managed by Manole is speculative in nature and there can be no assurance that the investment objective(s) will be achieved. Past performance is not a guarantee of future results. Performance Returns are calculated using time-weighted total return methodology. Gross returns are presented after accounting for brokerage costs and fees. Net returns are calculated by deducting the highest charged annual management fee of 1%. Returns include reinvestment of dividends and interest. Actual client performance will differ due to timing of cash flows, fees, restrictions, and individual account characteristics

Impact of Fees: Investment advisory fees and other expenses reduce client returns. For example, on an investment of \$1,000,000 earning 8% annually over 10 years, a 1% annual advisory fee would reduce the ending value by approximately \$230,000 compared with gross performance. Actual fees will vary depending on the client's specific arrangement and custodian.

GIPS® Disclosure

Manole claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the quality or accuracy of the content contained herein. Manole has been independently verified for the periods March 1, 2015 through December 31, 2021. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Fin Tech composite has had a performance examination for the periods March 1, 2015 through December 31, 2021. The verification and performance examination reports are available upon request. To receive a GIPS report, please contact GIPS@manolecapital.com

Material Risks

Investing in the strategy involves significant risks, including but not limited to:

- Equity Market Risk: Equity securities may decline in value due to general market conditions.
- Concentration Risk: The strategy holds a focused portfolio, with meaningful exposure to the financial services/fintech sector. Concentrated portfolios may experience greater volatility.
- Sector/Industry Risk: Heavy allocation to a particular sector may cause performance to deviate materially from broad equity indices.
- Business & Competitive Risk: Fintech companies may experience rapid technological changes, regulatory shifts, or competitive pressures.
- Liquidity Risk: Smaller companies or less-liquid securities may be harder to buy or sell at favorable prices.
- Advisor/Operational Risk: As a smaller RIA, operational disruptions, key-person risk, or third-party vendor issues could impact results. Past performance is not indicative of future results. There is no guarantee that the investment objective will be achieved.

Benchmark Disclosure

The Financial Select Sector SPDR Fund (XLF) is used as a sector-specific benchmark because it represents a broad measure of publicly traded U.S. financial services companies. The strategy may differ significantly from this benchmark in terms of industry focus, security selection, market capitalization exposure, volatility, number of holdings, and overall risk characteristics; therefore, the benchmark may not be an appropriate comparison for all investors. Benchmarks are unmanaged and cannot be invested in directly. Benchmark returns reflect reinvested dividends and do not reflect the impact of advisory fees, expenses, or trading costs.

Use of Statistics & "Batting Average" Metrics

Statistics such as batting average, percentage of positive rolling periods, and upside/downside capture ratios are for descriptive, historical reporting only. These measures have inherent limitations, may differ across calculation methods, and do not predict future performance. Definitions are available upon request.

Forward-Looking Statements & Estimates

Certain portfolio characteristics (e.g., projected ROE, EPS growth, pre-tax margins) may incorporate third-party estimates from sources such as Zacks Research. Estimates are forward-looking, may be inaccurate, and may change without notice. Manole does not guarantee the accuracy or completeness of any third-party data.

Data Sources

Security-level fundamental data provided by Zacks Research, custodians, or market data vendors; index data sourced from S&P Dow Jones Indices. Data is believed to be reliable but is not guaranteed.

Additional Information

A complete description of the firm, advisory services, and fees is available in Manole's Form ADV Part 2A, which is available upon request.