

# **Pure Payments** April 2022

### **PURE PAYMENTS**

Manole Capital's "Pure Payments" portfolio is a super concentrated (best ideas) portfolio of FINTECH companies. In our opinion, the quintessential FINTECH sector is embodied by the emerging payment business. These payment companies have strong growth opportunities, recurring revenue, sustainably high operating margins and excellent free cash flow. We employ a bottoms up, fundamental research approach and own transparent, transaction-based business models.

#### **Manole Capital Management**

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#### DEFINITIONS

<b>FINTECH</b> /finˈtek/	Any company that "utilizes technology to improve an established process"
SUCCESS /səkˈses/	Generating excellent long-term returns and limiting a material loss of capital

QUICK FACTS

MONTHLY PERFORMANCE														
Fintech		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	YTD
	Gross	-4.65	-6.34	1.15	-8.19									-17.07
2022	SP500TR	-5.17	-2.99	3.71	-8.72									-12.92
	Net <sup>2</sup>	-4.73	-6.41	1.06	-8.27									-17.35
	Gross	-7.27	9.91	-5.34	6.06	-3.99	4.28	-0.01	0.76	-6.08	-1.67	-11.87	0.28	-15.75%
2021	SP500TR	-1.01	2.76	4.38	5.34	0.70	2.33	2.38	3.04	-4.65	7.01	-0.69	4.48	28.71%
	Net <sup>2</sup>	-7.35	9.84	-5.43	5.98	-4.07	4.19	-0.09	0.67	-6.16	-1.75	-11.96	0.19	-16.60%
	Gross	6.09	-6.69	-24.07	17.90	12.80	7.59	6.89	6.21	-3.50	-6.88	19.85	8.05	42.10%
2020	SP500TR	-0.04	-8.23	-12.35	12.82	4.76	1.99	5.64	7.19	-3.80	-2.66	10.95	3.84	18.40%
	Net <sup>2</sup>	6.01	-6.76	-24.16	17.82	12.72	7.51	6.81	6.13	-3.58	-6.97	19.77	7.96	40.70%
	Gross	8.20	10.89	4.82	4.52	0.38	7.18	3.59	-0.41	-3.53	0.18	4.34	-0.56	46.29%
2019	SP500TR	8.01	3.21	1.94	4.05	-6.35	7.05	1.44	-1.58	1.87	2.17	3.63	3.02	31.49%
	Net <sup>2</sup>	8.12	10.81	4.74	4.44	0.29	7.10	3.50	-0.50	-3.61	0.08	4.26	-0.65	44.87%
	Gross	9.72	-2.32	-1.83	1.41	1.59	2.82	1.21	5.38	1.09	-9.37	-3.87	-7.23	-2.88%
2018	SP500TR	5.73	-3.69	-2.54	0.38	2.41	0.62	3.72	3.26	0.57	-6.84	2.04	-9.03	-4.38%
	Net <sup>2</sup>	9.63	-2.39	-1.91	1.33	1.51	2.74	1.13	5.29	1.01	-9.46	-3.95	-7.30	-3.84%
	Gross	3.73	5.48	-0.92	1.95	5.06	-0.28	5.07	1.88	2.34	4.33	3.02	1.64	38.57%
2017	SP500TR	1.90	3.97	0.12	1.03	1.41	0.62	2.06	0.31	2.06	2.33	3.07	1.11	21.83%
	Net <sup>2</sup>	3.66	5.40	-1.01	1.88	4.97	-0.36	4.99	1.79	2.26	4.24	2.94	1.56	37.23%
	Gross			8.51	2.80	0.85	-5.38	3.87	1.60	1.22	0.93	-3.30	0.16	11.16%
<b>2016</b> <sup>1</sup>	SP500TR			6.78	0.39	1.80	0.26	3.69	0.14	0.02	-1.82	3.70	1.98	17.96%
	Net <sup>2</sup>			8.42	2.72	0.77	-5.46	3.79	1.51	1.14	0.85	-3.38	0.08	10.24%

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Firm			Febru	ary 2015	
Composite	March 2016				
Positions				11	
PERFORMANCE ANALYSIS					
	Annualized				
_	1 Year	3 Year	5 Year	Inception	
Gross	-31.7%	3.4%	12.1%	13.4%	
SP500 TR	0.2%	13.8%	13.7%	15.2%	
Relative	-31.9%	-10.4%	-1.6%	-1.8%	
Net	-32.4%	2.3%	11.0%	12.3%	
	Cumulative				
_	1 Year	3 Year	5 Year	Inception	
Gross	-31.7%	10.5%	76.8%	117.3%	
SP500 TR	0.2%	47.6%	89.7%	139.8%	
Relative	-31.9%	-37.1%	-12.9%	-22.5%	
Net	-32.4%	7.2%	68.3%	104.4%	
Avg Month	ly Return		1.27%		
Profitable F	Percentage	65%	(48 of 74)		
Batting Ave	rage vs SP		.622		
Batting Avg	vs Down S		.611		

Benchmark: S&P 500 Total Return. Differences between the strategy and the index, include but not limited to, risk profile, volatility and composition. Partial period beginning on March 1, 1016 <sup>2</sup> Net reflects an annual management Fee of 1%

### **CHARACTERISTICS**

	MANOLE	S&P 500			
Avg Mkt Cap	\$ 99B	\$ 73B			
Pre-Tax Margins	30%	23%			
ROE	20%	29%			
Dividend Yield	0.4%	1.5%			
Active Share	97%				
Portfolio Turnover	26%				
Turnover is LTM includes Adds/Trims in existing names					

GROWTH RATE	MANOLE	S&P 500	
Forward 3-5 Yr EPS Est.	25%	11%	
Last 5 yrs Revenue	22%	6%	
Last 5 yrs EPS	18%	11%	
Last 5 yrs Revenue	22%	6%	

## Characteristics from Zacks Research

RISK ANALYSIS				
Up Mkt Capture	114%			
Down Mkt Capture	114%			
Beta	1.18			
Std Dev (Mthly / Annualized)	6.35 / 22.63%			
Sharpe Ratio	0.53			

Based on Composite Gross performance and Average RFR of 1.38%

accuracy of any specific performance report. To receive a GIPS report, please contact GIPS@manolecapital.com



\$2,172,791 SP500TR: \$2,389,532

TOP HOLDINGS

Average Weight

SECTOR WEIGHTS

Technology

Global Pmts (GPN), MasterCard (MA)

8.8%

96%

#### **PORTFOLIO EXPOSURE**



11% All performance results are based on the strategy's composite returns and include accruals and the reinvestment of all dividends, interest and capital gains. Performance is presented in US Dollars. Any investment or strategy managed by Manole is speculative in nature and there can be no assurance that the investment objective(s) will be achieved. Past performance is not a guarantee of future results. Manole Capital Management, LLC is a registered investment adviser with the State of Florida. Manole claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the quality or accuracy of the content contained herein. Manole has been independently verified for the periods March 1, 2015 through December 31, 2021. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the

## **GROWTH OF \$1 MILLION**